

# American Academy of Cosmetic Surgery

## 2010 AACS Member Survey on Revision Surgeries

Prepared by RH Research  
October 2010

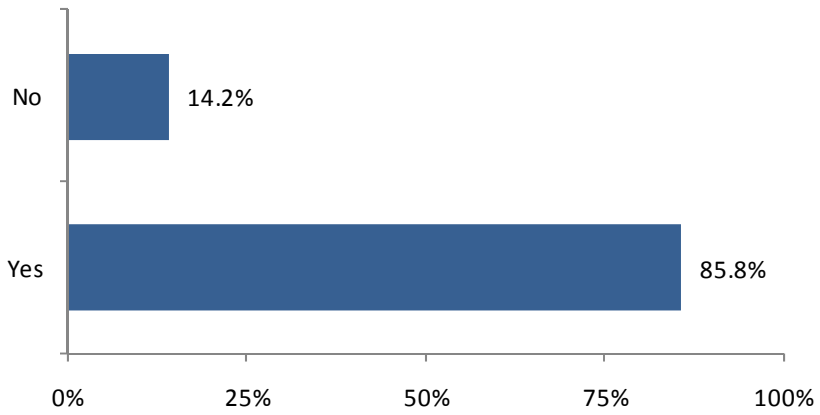
### **Methodology:**

This survey was conducted to gain insight about revision or corrective surgeries performed by members of the American Academy of Cosmetic Surgery. The sample frame for this survey was the AACS's sample of 1,800 U.S. physician members. The survey was conducted from September 8 to September 23, 2010. Results are based on 219 responses obtained from the online survey. A sample size of 219 has a margin of error of approximately +/- 6.2 percent.

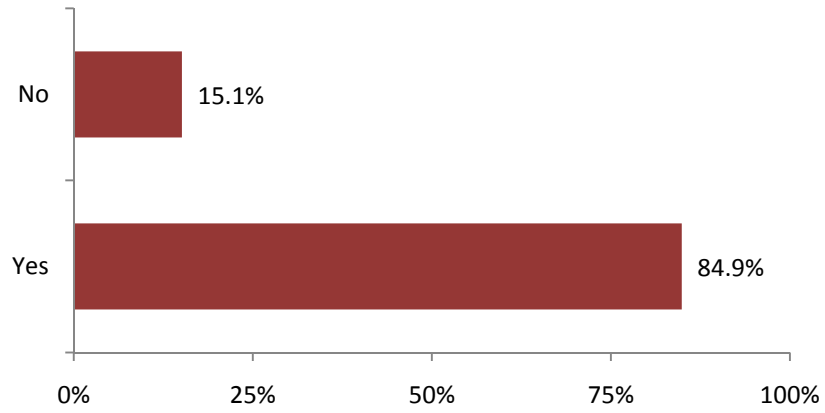
### **Key findings:**

- The majority of members (84.9%) perform revision surgeries, and about one-quarter (23.5%) indicated they are a significant part of their practice.
- Just less than forty percent of members (37.1%) felt revision surgeries are more common now than they were just five years ago. Furthermore, more than forty percent of members (43.4%) are performing more revision surgeries now than they were five years ago.
- Over three-quarters of members (76.1%) performed more revision surgeries on other doctor's patients over time. On average, members reported that over two-thirds (67.7%) of their total revision surgeries performed were on other physician's patients.
- Revision/corrective surgeries were most commonly performed on liposuction, breast augmentation, facelift, blepharoplasty or abdominoplasty.
- The most common reason why revision surgeries are performed is to fix surgical problems (77.0%) or because of patient expectations (48.9%).
- When performing revision/corrective surgeries, only one in ten members (12.6%) always charge a fee and less than half of members (46.7%) charge a fee depending on the procedure.
- Over 90% of members charge a fee when conducting revision surgeries on other physician's patients.
- Member physicians reported that about 10% of all surgeries performed by them are revision/corrective surgeries. On average, they performed about 20 revision/corrective surgeries in the past year.

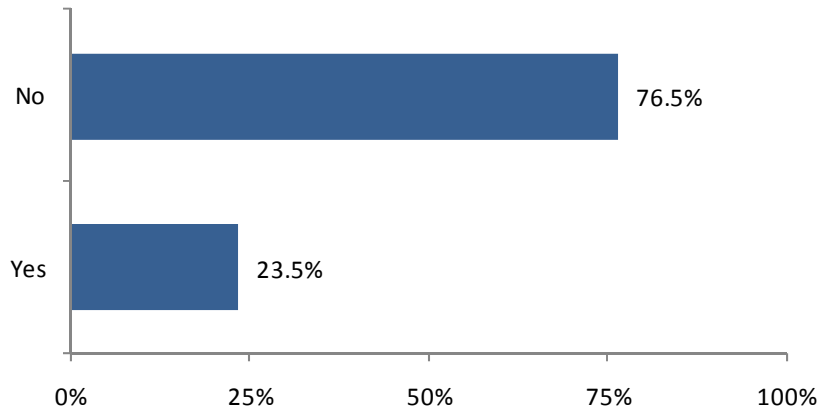
**1. Do you perform invasive cosmetic surgery procedures? (n=218)**



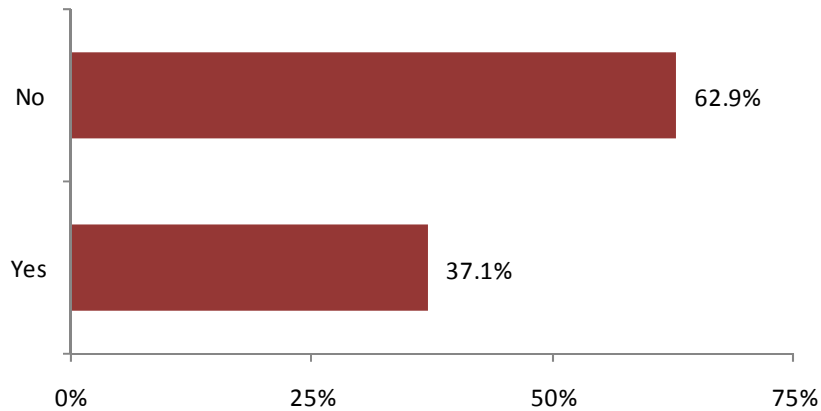
**2. Do you perform revision or corrective surgeries? (n=219)**



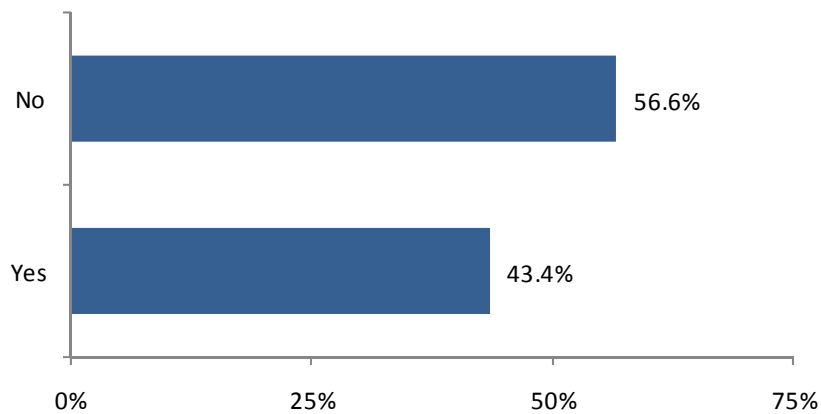
**3. Are revision or corrective surgeries a significant part of your practice? (n=217)**



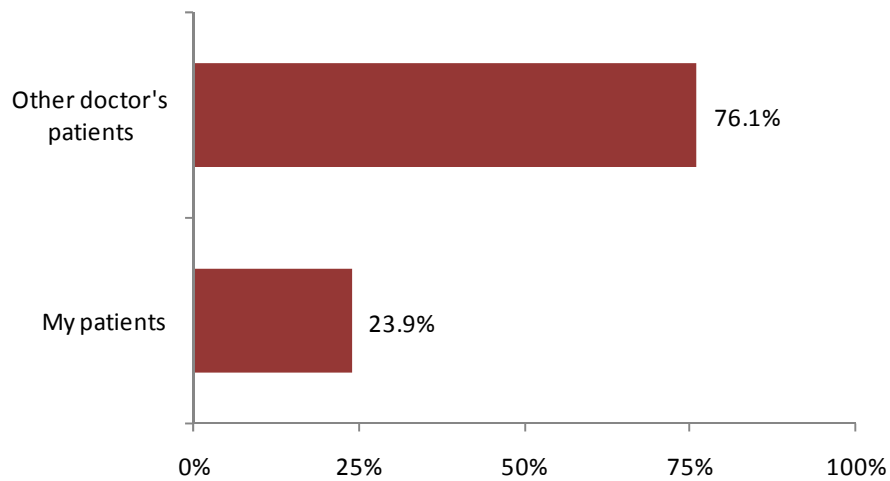
**4. In general, are revision surgeries more common now than they were five years ago? (n=210)**



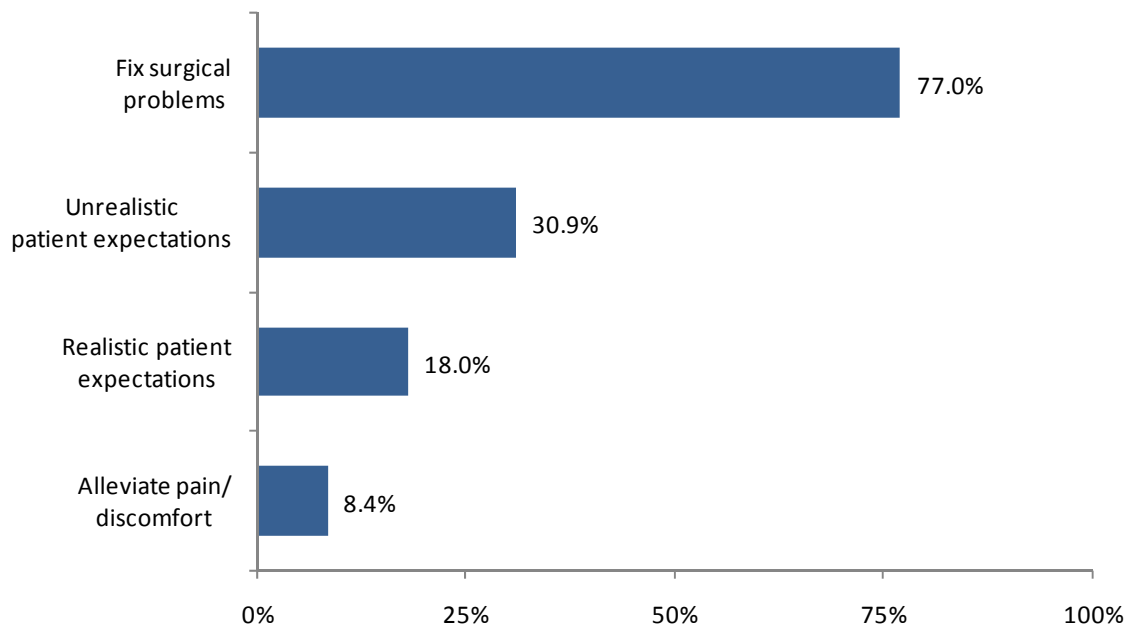
**5. Are you personally performing more revision surgeries now than you did five years ago? (n=182)**



**6. Are you performing more revision surgeries on your patients or other doctor's patients over time? (n=180)**



**7. Which of the following are main reasons why revision surgeries are performed? (n=178)**



2010 AACS Member Survey on Revision Surgeries Results Summary

	Mean	Median	N
8a. What percentage of your total revision surgeries are on your patients?	31.6	20	148
8b. What percentage of your total revision surgeries are on other doctor's patients?	67.7	80	147
9. What percentage of all surgeries (both revision and non-revision) that you perform are revisions?	9.5	5	168
10. How many revision/corrective surgeries have you performed in the past 12 months?	19.5	12	168

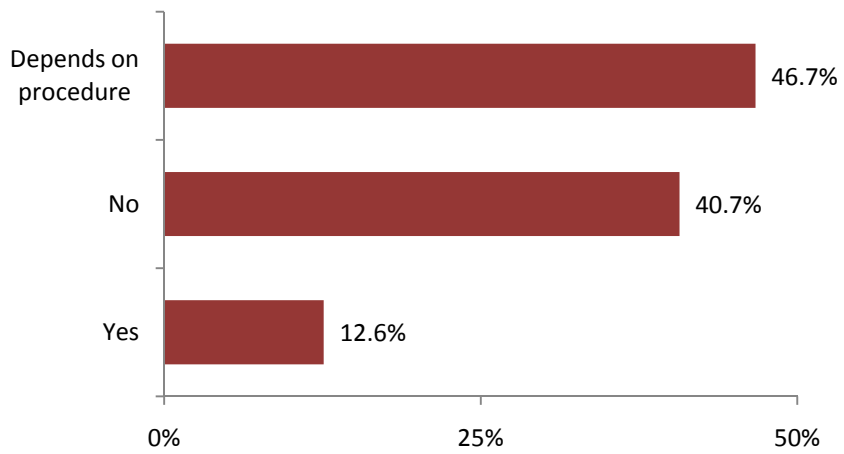
11. How often do you perform revisions of the following procedures?

	Frequently/ Sometimes	Rarely/ Never	N
Liposuction	55.0	45.0	169
Breast augmentation	27.2	72.8	169
Facelift	26.0	74.0	169
Blepharoplasty	25.4	74.6	169
Abdominoplasty	23.7	76.3	169
Rhinoplasty	23.7	76.3	169
Breast lift	21.9	78.1	169
Sclerotherapy	18.3	81.7	169
Forehead lift	17.8	82.2	169
Other	27.2	72.8	169

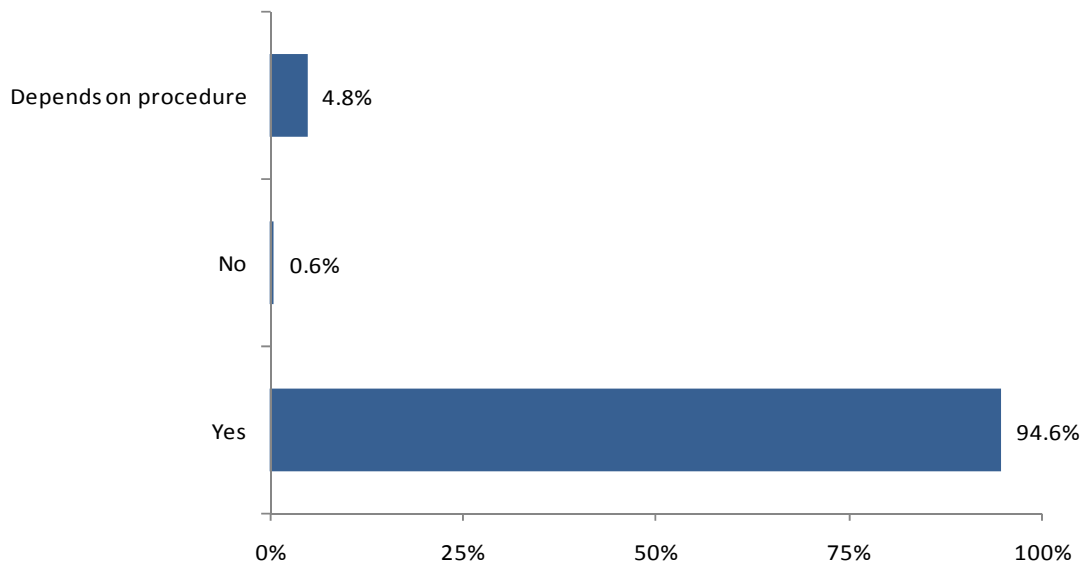
Other, specify responses:

Cancer revisions / scars	Laser surgery
Don't do brow or noses	Laser treatment
Endovenous laser ablation, perforator veins, failed primary procedures.	Laser treatments (ie. skin resurfacing)
Eyelid malposition surgery	Laser vein ablation
Facial implants (2 responses)	Laser, injectables
Facial osteotomies, scar revisions	Liposculpting
Fat transfer (2 responses)	Midface lift (2 responses)
Filler injection, skin resurfacing errors	My practice specializes in hair transplantation surgery
Filler injections	Non invasive facelifts, brow lifts, etc.
Fillers/neuromodulators	Of the above I only do lipo
Genioplasty (2 responses)	Otoplasty
Gluteoplasty	Resurfacing
Hair restoration/transplants (8 responses)	Scar revision (2 responses)
Hairline/scar revision	Scar revision from skin cancer or other lesion removal/repair
I don't do breast, nose, abdom	Simultaneous breast lift and augmentation
Liposuction,	Skin lesion removal
Jaw surgery	Vaginal cosmetic
Labiaplasty / vaginoplasty (3 responses)	Vaginal reconstruction
Laser and chemical peels	Vaginal rejuvenation surgery
Laser IPL radio freq	Various scar revisions
Laser resurfacing	Vein ablations

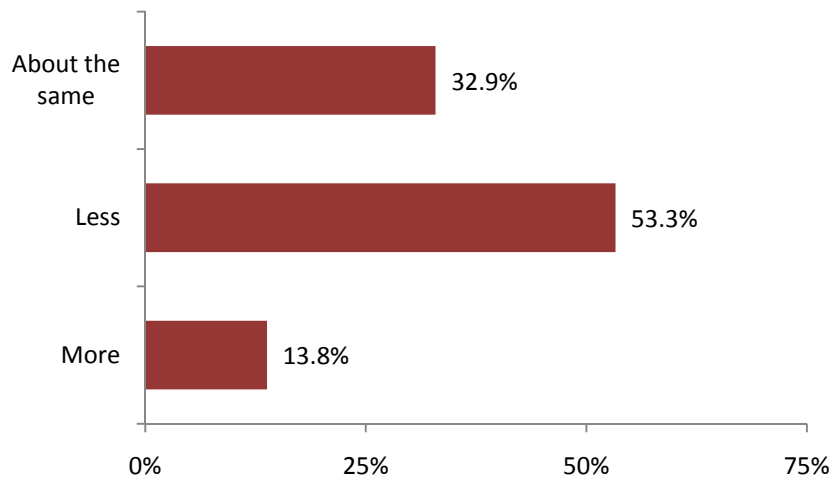
**12. When performing a revision surgery on one of your own patients, do you normally charge a fee? (n=167)**



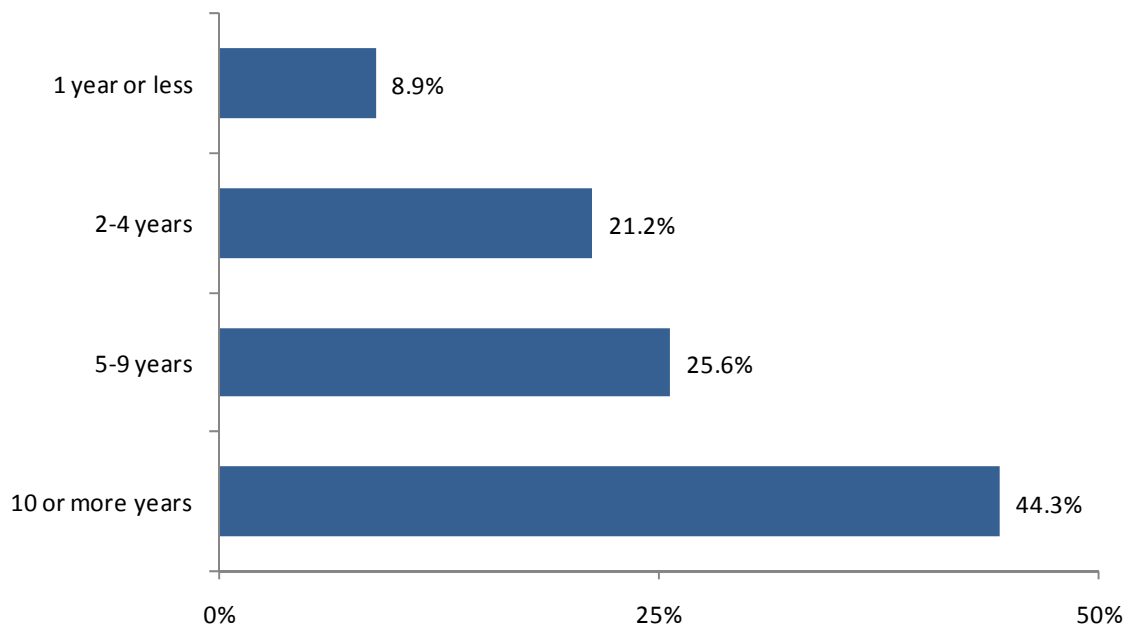
**13. When performing a revision surgery on another doctor's patients, do you normally charge a fee? (n=168)**



**14. Are fees for revision surgeries more, less or about the same as the cost of the original surgery? (n=167)**



**15. How long have you been practicing cosmetic surgery? (n=203)**



**16. What is your primary field of training? (N=203)**

	Percent	Count
Ob-Gyn	16.7	34
Oral & maxillofacial surgery	12.8	26
General surgery	10.3	21
Plastic surgery	8.9	18
Dermatology	7.9	16
Otolaryngology	6.4	13
Facial plastic surgery	5.9	12
Ophthalmology	5.9	12
Internal medicine	5.4	11
Family practice	4.9	10
Other	12.8	26
Emergency Medicine	2.0	4